

## FIADA Talking Points

The HB 631 & SB 1182 legislation is important because:

- It is revenue neutral, meaning it won't cost the state any additional money to make these changes. In a budget conscious year like 2010, that is important.
- It will help eliminate illegal competition from curbstoners – those who sell cars illegally without a dealer's license – and reduce the number of title and registration issues created by selling a car with an "open title."
- It will empower local code enforcement to tow-away a car illegally parked for sale and issue a \$100 citation to the registered owner. This will add revenue to local city and county coffers and cut down on curbstoning.
- It will prevent dealers from losing money on unpaid tag fees by closing loopholes for customers who fail to pay for a new license plate. In other words, it will prevent the customer from going to the tag office and stating they lost their "new tag" only to be issued another one for the much smaller "replacement tag" fee.
- It will allow for the storage of electronic information for compliance and audit purposes. This means you can scan your records, if you choose, and destroy the paper. This will save time and eliminate the need for more filing cabinets or storage.
- It gives the DMV and Dealer Training Schools legitimate remedies to handle dealers who utter worthless checks for licensing or DMV dealer certification training.
- It streamlines the title and registration paperwork process by allowing simple perjury language to be added to the Title Application and the Power of Attorney forms.